

Project: St. Charles Catholic School,
Simcoe Muskoka Catholic District School Board
691 Simcoe Road, Bradford West Gwillimbury, Ontario

Date: January 22, 2021

Project #: 17033

Tender Report

1.0 General Contractor Tender Results:

General Contractor tenders were received by the Simcoe Muskoka Catholic District School Board Procurement Officer, David Allan, through the Board's online bidding system on January 12, 2021 at 2:00:00 p.m. and were opened privately at 2:10 p.m. A prequalification process was held prior to the tender to select an invited list of general contractors to this tender. There were ten General Contractors approved to provide bids. These ten (10) General Contractors were: Everstrong Construction Ltd.; Garritano Bros Ltd.; Jasper Construction Corp.; JR Certus Construction Co. Ltd.; Monteith Building Group Ltd.; Percon Construction Inc.; Pre-Eng Contracting Ltd.; Struct-Con Construction Ltd.; Tambro Construction Ltd.; and Torcom Construction Inc.

There were five bids received prior to the set 2:00:00 pm deadline for submissions. Everstrong Construction Ltd.; Garritano Bros Ltd.; Jasper Construction Corp.; Monteith Building Group Ltd.; and Pre-Eng Contracting Ltd. did not submit a bid.

The following Stipulated Price Bids received, excluding HST, are as follows:

<i>General Contractor</i>	<i>Stipulated Bid Price</i>
Tambro Construction Ltd. , Guelph	\$ 15,200,000. ⁰⁰
JR Certus Construction Co. Ltd. , Vaughn	\$ 16,995,000. ⁰⁰
Struct-con Construction Ltd. , Brampton	\$ 18,023,483. ⁰⁰
Torcom Construction inc. , North York	\$ 18,590,000. ⁰⁰
Percon Construction Inc. , Toronto	\$ 20,950,000. ⁰⁰

The low bid of \$15,200,000.⁰⁰ +HST placed by *Tambro Construction Ltd.* appears to be complete in all ways. We provide our Tender Report, after reviewing the submissions as follows;

2.0 Analysis of Bid Results:

A pre-tender estimate of \$15,285,948.⁰⁰ was provided by Marshall & Murray Inc. This amount was derived from detailed review of documents provided by the consultant team including by our civil, structural, mechanical and electrical consultants for their respective scopes of work. The low bid of \$15,200,000.⁰⁰ is \$85,948.⁰⁰ below the pre-tender estimate.

In reviewing the three (3) lowest received bids we see they are separated by \$2,823,483. This represents a 15.7% price range from the 1st lowest to the 3rd lowest. The difference between the 1st lowest and the 2nd lowest bid is \$1,795,000 and represents a percentage difference of 10.6%. The three middle bids are very similarly priced, with a range of only \$1,595,000.⁰⁰ or 8.6% between. The relative similarity between bid amounts and the accuracy of the pre-tender estimate indicate that this tender was competitive and that the bid amounts are in the correct price range for this project.

3.0 Named Subcontractors:

Where requested, *Tambro Construction Ltd.* have carried only subcontractors which have been prequalified by the Board. Many of them are familiar to us and have completed projects with us previously. The named subcontractors appear to be reasonable and experienced.

The same is true for many of the other subcontractors and suppliers that were not required to be prequalified and have been additionally named under Appendix A.

4.0 Summary:

Where bids are received after a prequalification and a competitive bid process, and a Stipulated Price is received that falls within an acceptable price range for the project, the General Contractor with the lowest compliant bid should normally be awarded the contract. The team proposed by *Tambro Construction Ltd.* appears to be a competent one that should ensure success in performing the work, on schedule, and with a high level of workmanship.

We hereby recommend that the Simcoe Muskoka Catholic District School Board award the contract to Tambro Construction Ltd. and accepts their bid in the amount of \$15,200,000.00 +HST.

Yours truly,

A handwritten signature in black ink, appearing to read "Gerry Pilon". The signature is fluid and cursive, with the first name "Gerry" and last name "Pilon" clearly distinguishable.

Gerry Pilon
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